

## WHO WE ARE

**AS A NOT-FOR-PROFIT ORGANIZATION, YES ENRICHES THE COMMUNITY BY PROVIDING SERVICES TO HELP FIND EMPLOYMENT AND START AND GROW BUSINESSES.**

Since opening its doors more than 25 years ago, YES has developed innovative programs and supports that are unique in addressing the economic challenges facing Quebecers and ensuring that they have the appropriate tools, information and services necessary to succeed economically. We have pioneered English-language support services in the province and provide a unique, caring and tailored approach to economic prosperity for those wanting to start or grow a business or find employment. Our support is offered online, in the community and at our centre to anyone regardless of residence and religious or ethnic background.

**We help people start successful careers – for themselves, and for the community.**

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## ENTREPRENEURSHIP PROGRAM

Open to all ages and all stages of business, the Entrepreneurship Program offers support and services designed to help entrepreneurs develop and refine their business ideas, start or grow their business and provides access to financing and other resources needed to succeed. Program offerings include daytime and evening workshops, one-on-one business coaching, legal and accounting clinics, a pre-accelerator for women, as well as a mentoring program and networking opportunities.

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## EMPLOYMENT PROGRAM

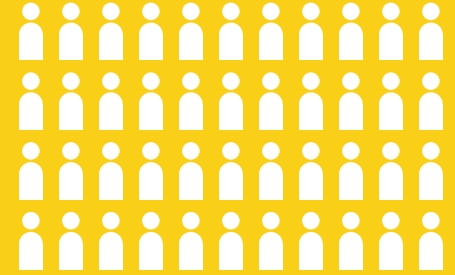
Our core Employment Services offer inclusive, caring support to clients aged 18-40. Our services feature day and evening workshops, individual career counselling, employment skills training, a support group for job seekers, French courses, cover letter and CV translation, a mentoring program, networking opportunities, an active job board and a resource library with free phone and computer access. We also offer cohort-based employability training for groups experiencing multiple barriers to employment.

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## ARTISTS' PROGRAM

Open to all ages and disciplines, YES' Artists' Program offers a range of services to help artists develop entrepreneurial skills, strategies and tools to build sustainable and economically viable careers. Services include one-on-one coaching, thematic workshops by industry professionals, consultations with career counselors and business coaches, as well as legal and accounting professionals. Our "Business Skills for Creative Souls: The Montreal Artist's Handbook" is a useful reference book for artists and our one-of-a-kind Business Skills for Creative Souls Artists' Conference, held annually, offers a day of inspiration, information, and networking.

# YES HAS HELPED OVER 60,000 CLIENTS SINCE OPENING ITS DOORS



The organization has grown exponentially throughout the years, from serving 120 clients in Montreal in its first year to almost 3,000 across the province in 2021-2022.

## IN 2021-2022

The Employment program provided **2,704 ONE-ON-ONE** counselling sessions to **904 CLIENTS**.

The Artist program delivered **1,141 ONE-ON-ONE** coaching sessions to **705 CLIENTS**.

The Entrepreneurship program provided **7,685 ONE-ON-ONE** business coaching sessions to **2,176 CLIENTS**, almost half of which were new to the organization.

Our support extends to the regions of Quebec, with on-site workshops and coaching in eight regions, as well as virtual and in-person availability for many of our services. Our programs are successful – in 2021-2022 our Employment program had a 79% success rate, we made scores of mentorship matches and helped start or grow almost 600 businesses - all during the second year of a pandemic!

## CONTACT US

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YES is a registered charity organization: 888729050RR0001

Tax receipts will be issued for donations of \$10 or more.