

# **SMALL BUSINESS RESOURCE GUIDE**

# In the current evolving situation, it's hard to know where to turn.

In response to the detrimental effects of COVID-19, we have compiled a resource guide for small businesses to help you navigate these challenging times.

In partnership with



Disclaimer: This information is provided solely as a resource. The user of this information is responsible for determining and verifying the accuracy of the data presented here and how it is used.

### **TOP PICKS**

### **Pandemic-related Resource**

The Canadian Government's COVID-19 Economic Response Plan. See more here

### **Accounting & Budgeting**

- Quickbooks See more here
- Wave See more here

#### **Business Development & Resources**

Canada Business Network - See more here

### **E-commerce Shop**

Shopify - See more here

### Email

MailChimp - See more here

### **Entrepreneur Podcast**

Entrepreneur on Fire - See more here

#### **Freelancers**

Upwork - See more here

### **Marketing & Sales**

HubSpot - See more here

### **Payment Gateways & Credit Card Transactions**

- Square See more here
- PayPal See more here



### Project Management/Collaboration/Productivity

- Asana See more here
- Slack See more here
- Microsoft Teams See more here
- Zoom See more here

### **Social Media Management**

Hootsuite - See more here

### **SEO & SEM**

- Moz <u>See more here</u>
- SEMrush See more here

### Accounting and Bookkeeping

- Wave See more here
- FreshBooks See more here

### **Web Analytics**

Google Analytics - See more here

### **Website Builders**

- Wix See more here
- Squarespace See more here
- Wordpress <u>See more here</u>



### PANDEMIC RELATED RESOURCES INCLUDING BEST PRACTICES, TIPS AND TOOLS TO HELP ADAPT, PIVOT, AND RUN A BUSINESS FROM HOME

### YES Resource Guide for Entrepreneurs and Artists in the Time of COVID19

See more here

### **YES Mental Health Services & Resources**

See more here

### YES Risk & Recovery Program

See more here

### The Canadian Government's COVID-19 Economic Response Plan

See more here

### Coping with the COVID-19 crisis: What small businesses can do to survive

See more here

### Futurpreneur's COVID-19 Resource Guide

See more here

### 10 Tips for Pivoting Your Business in the Face of COVID-19

See more here

### Best Practices for Prevention of COVID-19 in the Workplace

See more here

### **COVID-19: Business Planning Tools for Entrepreneurs**

See more here

# Short-Term Revenue Strategies for Brick-and-Mortar Retailers Navigating COVID-19



### Step by Step Guide to Take Your Small Business Online

See more here

# Small Business Guide to Coping with COVID-19 (fulfilling contractual obligations, employment considerations)

See more here

### Health & Safety Resources compiled by Canadian Manufacturers & Exporters (CME)

See more here

### The Ultimate Guide to Planning and Building a Successful Home Business

See more here

### 10 Tips From CEOs on Working From Home Effectively and Happily

See more here

#### How to Manage a Remote Team

See more here

### 7 Habits of Successful Home Business Owners

See more here

### How Independent Professionals are Helping Businesses Through COVID-19

See more here

### How to combat Zoom fatigue

See more here

### 10 Ways to Manage Your Freelance Business During Times of Crisis

See more here

### **Video-Conferencing Etiquette and Tips**

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### A Quick Security Checklist for Remote Workers

See more here

### How to Set Up and Manage a Remote IT Infrastructure

See more here

### Using Agile in a Remote Team: Processes, Impact, and Benefits

See more here

### **GENERAL ENTREPRENEURIAL BUSINESS BASICS & DEVELOPMENT**

### **Canada Business Network**

The Government of Canada's website for entrepreneurs and small businesses - provides a single, seamless gateway to information for businesses to help them launch, grow and prosper. See more here

### **Entrepreneur's Toolkit**

Business tools to help you successfully manage, grow and promote your business. See more here

### Start-Up

From concept to scaleup, Google for Startups can help move your business forward. See more here

### **FURTHER READING**

#### **Entrepreneur Magazine**

Small business tools; business plan guide; entrepreneur's databases for business opportunities and franchise information. <u>See more here</u>

### **Inc Magazine**

Provides small-business information, Web-based tools, products, and services. See more here

### **Top 50 Business Blogs**

### **Entrepreneur on Fire**

Entrepreneurship stories, best practices and discussions. See more here

### Self-care Tips and Discussion for Entrepreneurs



# **AN A-Z RANGE OF RESOURCES, TOOLS AND APPLICATIONS**

### **ACCOUNTING & BUDGETING**

### QuickBooks

Accounting software products to manage inventory, sales, invoices, expenses, company payroll, etc. <u>See more here</u>

### Wave

Track expenses, send invoices, get paid and balance your books. Free software and pay-as-you-go packages available. <u>See more here</u>

### Freshbooks

A leader in providing cloud-based accounting solutions for small business owners. See more here

### **Budgeto**

Online, user friendly application to build and share business budgets. See more here

### Expensify

Import expense items directly from credit card statements to create easy expense reports. Plus, their business allows you to "pay-it forward" by helping society while you help yourself. <u>See more here</u>

### **ANALYTICS TOOLS**

### **Google Analytics**

Analyze visitor & customer data from your website, social media platforms and apps in one place. <u>See more here</u>

### Hootsuite

Social media management platform for tracking, analysis and integrations for Twitter, Facebook, Instagram, LinkedIn, YouTube, etc. <u>See more here</u>



### HotJar

All in one analytics and feedback tool for your web and mobile site visitors, including site behavior tracking. <u>See more here</u>

### Bit.ly

Create unique shortened links so you can track user engagement - See more here

### **BILLING/SUBSCRIPTION MANAGEMENT/ PAYMENT GATEWAYS & METHODS**

### Paypal

Get paid securely anywhere you do business: online, on mobile, in person or via invoice. See more here

### Stripe

Online payment system that allows private individuals and businesses to accept payments. <u>See more here</u>

### Square

Free point-of-sale app for credit Card processing on the go. See more here

### **Amazon Payments**

Allows payments via Amazon account. Also arranges for delivery from tens of thousands of merchants. - <u>See more here</u>

### **Braintree**

Online credit card merchant processing (a PayPal service). See more here

### Authorize

Payment tool with free app, fraud prevention tools and month to month payment options. See more here

### Chargify

Recurring billing with analytics for B2B SAAS (Software as a Service). See more here



# **BUSINESS PLAN WRITING (TEMPLATES AND RESOURCES)**

### **Futurpreneur Canada**

Templates, examples and financial worksheets for business plan writing. See more here

### **Business Development Bank of Canada (BDC)**

Templates, articles and examples of business plans. See more here

### **CLOUD SERVICES AND APP TOOLS**

### **Amazon Web Services**

Amazon's cloud solution, content delivery, or other functionality. See more here

### **Google App Engine**

Google's version of a cloud solution. See more here

#### Scalr

Tool to manage scaling servers in Amazon's cloud. See more here

### **AppMakr**

Drag and Drop no-code mobile apps maker for your iPhone and Android. See more here

### **COMMUNICATION/ COLLABORATION TOOLS & PLATFORMS**

### Skype

Free IM / phone / video calls and tech support via screen sharing. See more here

### Zoom

Unifies cloud video conferencing, simple online meetings, and group messaging into one easy-to-use platform. From free to paid plans. See more here



### GoToMeeting

Online Platform and software to host online meetings, video conferencing and webinars for businesses to collaborate with customers, clients or colleagues. <u>See more here</u>

### **Microsoft Teams**

Teams is a hub for online team collaboration in Microsoft 365 that integrates the people, content, and tools for team meetings, chat messaging, productivity and collaborations. <u>See more here</u>

### **WhatsApp**

Cross platform IM client for smartphones. Fully encrypted. See more here

#### Doodle

Online group scheduling for meetings. See more here

#### Ning

Online platform for people and organizations to create custom social networks. See more here

### **Free Conference**

Free conference and collaboration tool. See more here

#### Cacoo

User friendly online drawing tools that allows you to create and share diagrams, flowcharts, mind maps etc. <u>See more here</u>

### **Concept Board**

Powerful team collaboration with online whiteboards and project management to help you evolve your ideas into finished products. See more here

### **E – COMMERCE PLATFORMS & RESOURCES**

### Shopify

Canadian company and leading e-commerce platform for online stores and retail point-of-sale systems. <u>See more here</u>



### Magento

Open-source e-commerce platform (written in PHP) and cloud solutions. See more here

### **BigCommerce**

Ecommerce software & shopping cart platform. See more here

### WooCommerce

Open source customizable e-commerce plugin designed for online merchants, businesses and WordPress sites. See more here

### **Amazon Online Selling**

Amazon sales platform - fulfillment options, brand recognition and guaranteed traffic. See more here

### Etsy

Online and handmade marketplace. Payment and shipping solutions, low listing fees. See more here

### Volusion

Ecommerce software to design and manage online stores. See more here

### A Better Lemonade Stand

Online ecommerce incubator, supporting early stage ecommerce entrepreneurs with content, tutorials, resources and tools. <u>See more here</u>

### **FURTHER READING**

See more here

### EMAIL, CRM/ERP & ONLINE MARKETING (TOOLS & SUITES)

### MailChimp

Email management & marketing automation for e-commerce (free basic email blast software); email delivery for web apps (set-up, delivery and analytics). <u>See more here</u>



### Insightly

Online CRM and project management solution that offers tight integration with the accounting package QuickBooks Online, but also Dropbox, Mailchimp, Gmail, Google Apps, and Box, to name a few. <u>See more here</u>

### Zoho CRM

Customer relationship management software. See more here

### Salesforce

See more here

### Salesforce Marketing Cloud

Leaders in CRM, social media and email marketing. See more here

### SumoMe

List-building features, free tools to automate your site growth including including email capturing (free version available). See more here

### SendGrid

Transactional and marketing email software including email blasts. See more here

### **Campaign Monitor**

Basic email software for creating, sending and optimizing emails. See more here

### Osmoscloud

Converts website visitors into subscribers and customers. See more here

### **OptinMonster**

List-building features, free tools to automate your site growth including including email capturing (free version available). See more here

### HubSpot

CRM, online marketing and web analytics system; tons free inbound marketing resources. See more here



### **Amy Porterfield Podcast**

Expert interviews, execution plans, and intimate behind-the-scenes secrets for online entrepreneurs. <u>See</u> more here

### **FURTHER READING**

### Canada's Anti-Spam Legislation | CRTC

What you should know about compliance with the law and related hefty fines concerning sending commercial electronic messages including emails. <u>See more here</u>

# **FILE SHARING & STORAGE**

### **Google Drive**

Backup important files, accessible across all devices. Initial free storage, ability to store any kind of file. Share and send files and folders. <u>See more here</u>

### Dropbox

Keeps your files safe, synced, and easy to share & automatically synced across all of your devices. <u>See more here</u>

### WeTransfer

For emailing large files (2Gb) to other users. Free and paid versions. See more here

### SugarSync

Backup your files in the existing folder format. Syncs across all devices. See more here

### Apple iCloud

Store, share and collaborate files. First 5G free. Files accessible across devices. See more here

# **FREELANCERS (ASSORTED)**

### UpWork

Find all kinds of freelancers, from web development, graphic design, copywriting etc. See more here



### 99 Designs

Three step process to find graphic design services for your project. See more here

#### **Fiverr**

Freelance services from \$5 onwards. See more here

### Freelancer

Millions of skilled freelancers from around the world to outsource to or to join as a freelancer yourself. <u>See more here</u>

# **GOOGLE (ASSORTED PRODUCTS AND SERVICES)**

### **Google Docs**

Good for light DOC, XLS, PPT docs; file sharing. See more here

### **Google My Business**

Attract new customers with your free Google listing on Google maps. See more here

### **IMAGES AND PICTURES**

### **iStock by Getty Images**

Paid and free images available in various resolutions and formats. Video and audio catalogue also available. <u>See more here</u>

### A Better Lemonade Stand

Aggregate of online resources for images, vectors, audio and video. See more here

### Skitch.com

Lightweight image editor only available for Mac download. See more here

### UnSplash

Beautiful free high quality artistic Images (no attribution required). See more here



### IconFinder

Leading search engine and market place for vector icons in SVG, PNG, CSH and AI format. <u>See more here</u>

### Canva

Create professional marketing materials including social media posts, reports and brochures with drag and drop functionality. <u>See more here</u>

### Stock Up

Great online repository of compilation of free online stock photos. See more here

#### Burst

Shopify bank of free high quality images. See more here

### **INTELLECTUAL PROPERTY**

### **US Patent & Trademark Office**

Search for patents and trademarks. See more here

### **Canadian Intellectual Property Office**

Search for patents and trademarks. See more here

### **MARKET RESEARCH**

#### **Info Entrepreneurs**

Info Entrepreneurs provides businesses in all regions of Canada, promptly and free of charge, with accurate business information on provincial and federal government programs, services and regulations. <u>See more here</u>

### **Google Trends**

Trends search & competitive info. See more here



### Ask Your Target Market

Target market research at affordable prices. See more here

### SurveyMonkey

Create and publish online surveys in minutes, and view results graphically and in real time. <u>See more here</u>

### **AYTM Market Research**

The leading innovator in DIY online market research. See more here

### **MASTER PASSWORD SOLUTIONS**

### TrueKey

Say goodbye to multiple usernames and passwords - your master password is the only one you'll ever need. Free option available for up to 15 passwords. <u>See more here</u>

### Dashlane

Rated the best password manager. See more here

### **KeePass**

Free, open source light weight and easy to use password manager. See more here

### LastPass

Easy to use password keeper - freemium model and subscription based. See more here

### **ONLINE LEARNING & TEACHING PLATFORMS**

### Udemy

Master new skills, advance your career and explore new hobbies from over 65,000 courses taught by expert instructors. <u>See more here</u>



### Coursera

Build skills with courses (including free ones) from top universities like Yale, Michigan, Stanford, and leading companies like Google and IBM. See more here

### LinkedIn Learning Courses

Enhance Your Skills with Expert-Led Online Video Tutorials across many topics and industries. <u>See more here</u>

### Microsoft

Free self-paced courses on web and software development. Certification available. See more here

### **Slide Share**

Share what you know and love through presentations, infographics, documents and more. See more here

### Kajabi

An all-in-one platform for digital entrepreneurs and small businesses to sell content and digital products online. <u>See more here</u>

### Thinkific

Online platform to create online courses and membership sites for your education business. <u>See more here</u>

### **PRESENTATIONS/RESOURCES FOR AND BY ENTREPRENEURS**

### 20 Presentations by Entrepreneurs

These presentations by entrepreneurs offer business-minded individuals helpful tips for success. <u>See more here</u>

### **12 Great TED Talks for Entrepreneurs**

A collection of TED Talks that all entrepreneurs, including ecommerce store owners, should find interesting and worthwhile. <u>See more here</u>

### **Startup Resources**

Tightly curated lists of the best startup tools. See more here



### Startup Launch List

Articles you need to read before launching a startup. Written by founders, designers, investors and thought leaders. <u>See more here</u>

# **PROJECT MANAGEMENT/COLLABORATION/PRODUCTIVITY**

### Basecamp

Helps wrangle people with different roles, responsibilities and objectives towards a common goal. <u>See more here</u>

### Asana

Keeps teams organized, connected and focused on results. See more here

### Trello

Keeps track of everything from big picture to minute details. See more here

### Mural.ly

A visual collaboration whiteboard app. See more here

### Doodle

Simply the scheduling of events, meeting and appointments. See more here

### Slack

Connect teams with the apps, services and resources they need. See more here

### Slideshare

Share PowerPoint and documents with customers or collaborators. See more here

### Evernote

Take notes, track tasks and save things you find online. See more here

### OneNote

Capture your ideas and to-do lists in one place across all platforms. See more here



### Wunderlist

Powerful to-do list app. See more here

### Pocket

Place images in pocket for later viewing including articles, videos and stories from any publication, page or app. <u>See more here</u>

### **Pivotal Tracker**

Agile project management tool that enables real-time collaboration. See more here

### RallyDev

Automates agile or scrum development. See more here

### Appointlet

An online appointment scheduler that saves you time and offers convenience to your clients. <u>See more here</u>

### **SEARCH ENGINE OPTIMIZATION (SEO)**

### Market Samurai

Learn tips, tricks, best practices for SEO. See more here

### SEM Rush

Complete workflows for SEM professionals. See more here

### Moz

Moz builds tools that make SEO, inbound marketing, link building, and content marketing easy. See more here

### **Google Keyword Planner**

Get keyword ideas to help build your campaigns with the AdWords Keyword Planner. See more here



# **SEARCH ENGINE MARKETING RESOURCES**

### SEM: Tips, Benefits, & How It Relates to SEO

See more here

### **SEM Guide**

See more here

### SEMrush

Online Visibility Management Platform. See more here

### **Google Ad Grants**

See more here

### **Google Ads Certification**

See more here

### **SOCIAL MEDIA MANAGEMENT**

### Hootsuite

Manage social networks, schedule messages, engage your audiences, and measure ROI right from the dashboard. <u>See more here</u>

### **Sprout Social**

Social media management, advocacy and analytics software for businesses - helps brands communicate with customers on social channels, collaborate across teams and measure the effectiveness of their efforts. See more here

### Buffer

Drive brand awareness & quality engagement with professional audiences by creating a LinkedIn Company Page. <u>See more here</u>



### LinkedIn

Drive brand awareness & quality engagement with professional audiences by creating a LinkedIn Company Page. <u>See more here</u>

### Facebook

Create business pages to connect with audience. Use advertising tools to promote. See more here

### Instagram

Create business profiles on Instagram with added functionality like Shop Now or Contact buttons. <u>See more here</u>

### Pinterest

Share inspirations, projects and products on Pinterest with a business page. See more here

### Twitter

Twitter 101 for businesses. Has standard information and links to sites. See more here

### **SOFTWARE DEVELOPMENT**

### Balsamiq

Create software mockups in minutes and collaborate. See more here

### Wireframes To Go

Templates for the Balsamiq platform. See more here

### **MockFlow**

Easy to use wireframing software to quickly draw and collaborate on UI designs. See more here

### **PSD 2 HTML**

Provides a full range of services across the website development cycle, from HTML/CSS markup to complete solutions for a variety of CMS and eCommerce platforms. <u>See more here</u>



# **SURVEYS, FORMS & FEEDBACK**

### SurveyMonkey

The granddaddy of on-line surveys (creation and management). Free and paid subscriptions. <u>See more here</u>

### **Google Forms**

Free survey platform, customizable with analytics included. See more here

### Wufoo

Online form builder for contact and survey forms. Collect and analyze data, collect payments. <u>See more here</u>

### Qualtrics

Cloud-based survey offering that measures experience: Customer, product, employee and brand. High powered statistical analysis. <u>See more here</u>

### **VIDEO PLATFORMS AND EDITORS**

### YouTube

Leading channel and search engine to upload videos and viewing from wide audience. See more here

### Vimeo

Create, share and host videos for wide viewing. See more here

### Magisto

Online video editor with a web application as well as a mobile app for automated quick video editing and production. <u>See more here</u>

### Animoto

Cloud-based video creation service that produces video from photos, video clips, and music into video slideshows. <u>See more here</u>



### iMovie

Video editing app/software created by Apple for use on Apple products. See more here

### ScreenFlow

Video editor and recorder for the contents of your entire monitor while also capturing your video camera, iOS device, microphone and your computer audio. <u>See more here</u>

# **WEBSITE TOOLS AND BUILDERS**

### WordPress

Create a premium website with templates or from scratch. Superior support and fully SEO optimized. <u>See more here</u>

#### Wix

Create and customize free website, no coding skills required. See more here

### Weebly

Web-hosting service featuring a drag-and-drop website builder. See more here

### **Squarespace**

Service-based content management system, integrated website builder, blogging platform, hosting service, commerce platform, and domain name registrar. <u>See more here</u>

### Unbounce

Create attractive and high converting landing pages without engaging a web developer. See more here

### Whois

Lookup, domain name search, domain name registration, available domain names. See more here



# **WEB ANALYTICS**

### WebsiteGrader

Website Grader is a free online tool that grades your site against key metrics like performance, mobile readiness, SEO, and security. <u>See more here</u>

### **Mobility Friendly Test**

Test how easily a visitor can use your page on a mobile device. See more here

### **Google Analytics Solutions**

Google Analytics Solutions offer free and enterprise analytics tools to measure website, app, digital and offline data to gain customer insights. <u>See more here</u>

# WEBSITE USER INTERFACE/UX/USER TESTING/USABILITY

### Usertesting

Usability testing has never been easier. Get videos of real people speaking their thoughts as they use websites, mobile apps, prototypes and more. <u>See more here</u>

### Clicktale

Heat map of a website to help you understand how people use your site including where users click. <u>See more here</u>

### LeadPages

Easy landing page generator. It's the easiest way to build conversion optimized & mobile responsive landing pages. <u>See more here</u>

### **Six Revisions**

A full-service web design and Internet marketing company. See more here

### VisualWebSiteOptimizer

Optimization programs that repeatedly improves your visitors' experience including through the use of A/ B testing (split tests). <u>See more here</u>



### **OptimalWorkshop**

Tool suite for remote user research. See more here

### **Google Website Optimizer**

As part of Google's marketing platform, Optimizer shows you which site experiences engage your customers and integrates with Analytics to help you identify which parts of your site need improvement. <u>See more here</u>

#### **Fivesecondtest**

Landing page optimization that tests whether web pages are effectively communicating their intended message. See more here



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